

SAM Engineering & Equipment (M) Berhad Investor Briefing

24 February 2021



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Our Business



FY2020 Revenue
(Business Segment)

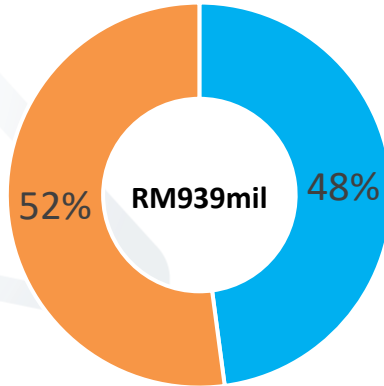


Semiconductor



Storage devices

- Solid State Drive
- Hard Disk



■ Aerospace
■ Equipment



Engine Casings



Aerostructure parts

Our Facilities



Penang, Malaysia



Singapore



**PE1: Aerospace & Equipment
(Special Process)
Penang, Malaysia**



**PE3: Aerospace (Casings)
Penang, Malaysia**



**PE5: Aerospace & Equipment
(Small Format Machining)
Penang, Malaysia**



**Aerospace (Casings)
Jurong & Tuas, Singapore**



**Aerospace
(Aerostructures)
Penang, Malaysia**



**PE6: Equipment
(Metal Fabrication
& Special Process)
Penang, Malaysia**



**PE7: Equipment
(Equipment Integration)
Penang, Malaysia**

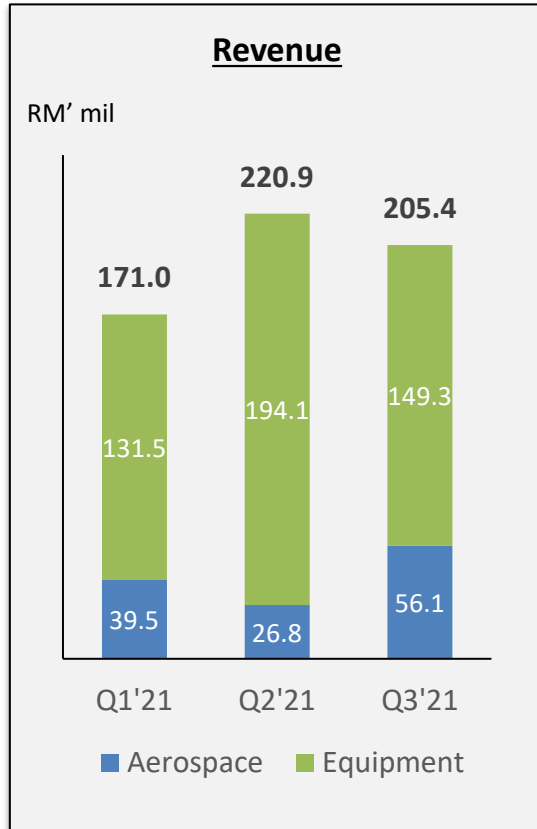


Thailand



**Equipment
(Assembly of Equipment & Machining)
Ayutthaya, Thailand**

Highlights of Q3 FY2021 Financials

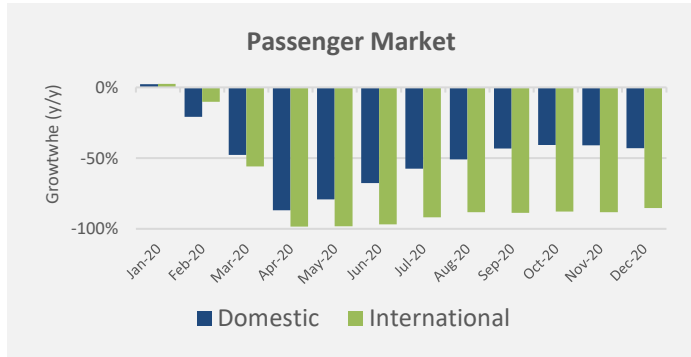


- Aerospace Business affected by Covid-19 but recovered marginally in Q3.
- Equipment Business remained strong and positive. Q3'21 revenue was lower than Q2'21 mainly due to decrease in demand from data storage customers and unfavourable foreign currency translation.
- Net Debt to Equity Ratio was 0.10.

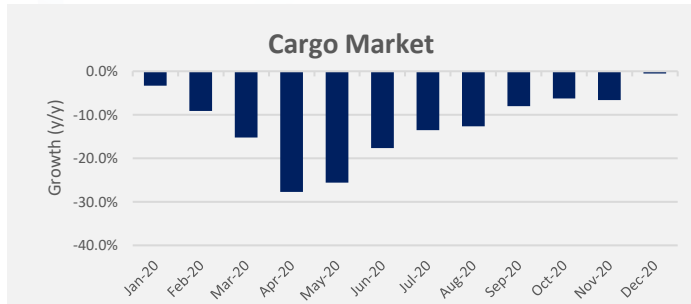
Business Environment - Aerospace

Air traffic impacted by COVID-19

➤ Domestic market leading the recovery

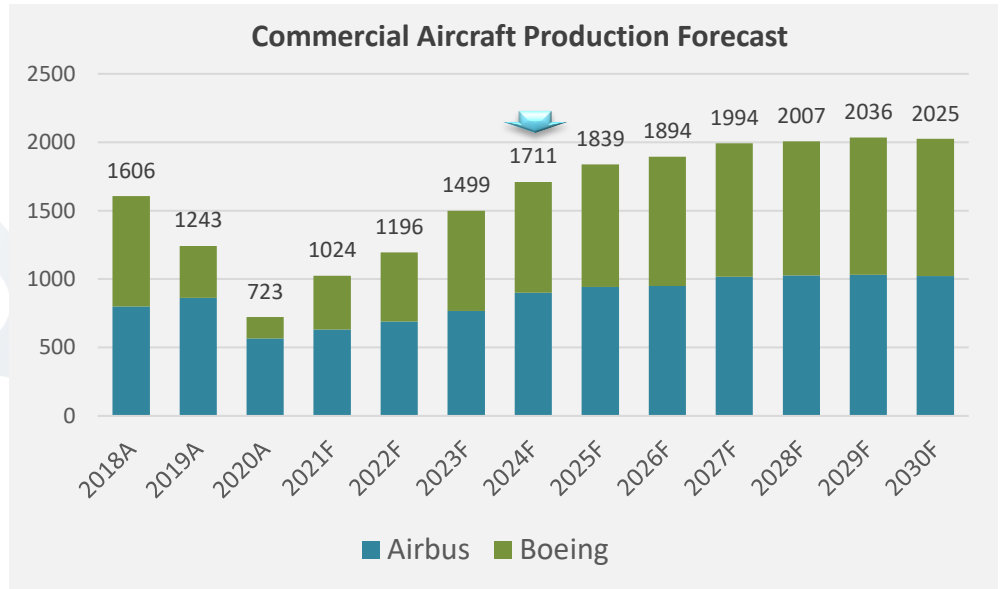


➤ Cargo recovery advancing



Source: IATA

Production forecasted to return to pre-pandemic levels in 2024



Notes:

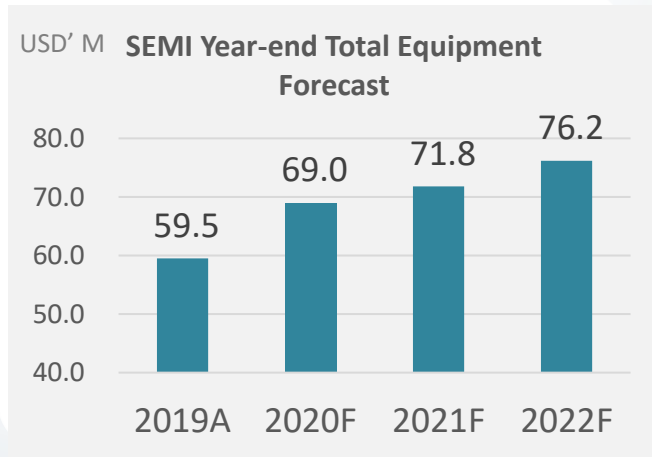
- 2018, 2019 & 2020 based on actual deliveries
- 2019 deliveries are affected by 737 MAX grounding
- 2020 deliveries are impacted by COVID-19 pandemic

Source: Forecast International Aircraft Production, Jan 2021

Business Environment - Equipment

Strong demand for Semiconductor and Data Storage Devices

SEMI (14-Dec-20): **Projected Record Sales (\$69Bil) of Global semiconductor equipment in 2020**



Source : SEMI

PC shipments grew **13.1%** y-o-y in 2020

Worldwide Traditional PC Shipments 2020 (Preliminary Results, Shipments in thousands of units)		
Company	2020 Shipments	2019 shipments
Lenovo	72,669	64,855
HP Inc.	67,646	62,935
Dell Technologies	50,298	46,546
Apple	23,102	17,894
Acer Group	20,989	17,080
Others	67,901	58,357
Total	302,605	267,667
2020/2019 Growth		13.1%

Source: (IDC) Worldwide Quarterly Personal Computing Device Tracker

Continue to pursue growth

Equipment



Modernize & Expand
→ **Capture Growth**

Aerospace



Modernize & Optimize
→ **Prepare for the up-turn**

Equipment : Expansion in Penang

SAMEE continues its expansion to support existing & new projects

Space Expansion

+ 22,000 ft²



Cleanroom



Production floor



Assembly floor



Production floor



Warehouse
(Ready by mid 2021)

Equipment Capacity Expansion

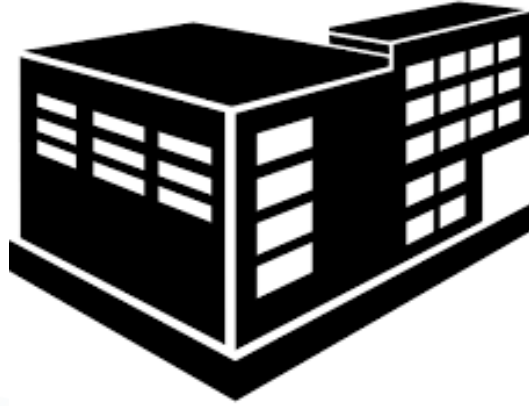
> 15 equipment



Combi Punch-Laser Machine



Equipment : Expansion in Thailand



Expand our Thailand Operations

- Additional space to grow Equipment business
- Operational in 2021

Aerospace : Modernization

SAMEE continues to modernize our Aerospace operations and support growth of Equipment Business

Factory automation : Adding Flexible Manufacturing System



Operational in mid-2021

Aerospace : Optimize resources

**PE5 – Small
Format
Machining**



**PE3 – Big
Format
Machining**



Transfer production lines
from Jurong Plant to PE3, Penang

Penang



Jurong Plant

SPA – Large Format Machining

Merge PE5 machining
operations into Bukit
Minyak plant



SINGAPORE

Thank You